

Rumen Zapryanov



Contacts:

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Personal details:

Marital status: Married
Nationality: Bulgarian
Place of Birth: Sofia, Bulgaria
Date of Birth: Jun 24, 1970

Computer skills

DOS, Linux, Windows, Word, Excel, Power point, a little bit Access and Data base, experience with Internet and lot of applications. Highly PC literate - experience with computers more than 30 years/since 1984/.

Other professional skills

I was involved in project FLEXCUBE - parametrization (Core Banking, FX and MM modules) and implementation in Bulgaria. /FLEXCUBE is number 1 banks software for 2005/. I was "Project owner" for Bulgaria, for the "Treasury centralization project" of the Alpha Group. Also worked to build and implement "Financial Intermediary" and "Securities Trading Desk".

ABOUT ME

As Head of Treasury at Alpha Bank Branch Bulgaria I improved my analytical ability, leadership skills and communication skills. My experience as banker is 22 years in different positions in banking sector. Now I work for my own company as President/CEO Total working experience 25+ years.

PROFESIONAL EXPERIENCE

Universal Consulting Company Ltd

2016- present President / CEO

* Managing the company activities. Consult clients (companies and banks).

Alpha Bank - Branch Bulgaria

2005- 2013 Head of Treasury

* Managing BGN 3.2 billion assets (EUR 1.75 billion)
* Responsible for managing Head Office and 120 branches liquidity and financial stability, chairman of Asset Liability Committee, signature type A (highest), Directly subordinate to the Country Manager;
* Responsible for the planing, budgeting, risk, reporting, interest rates policy and other core banking activities;
* Preparing reports and strategy for the management with monthly and annually targets, as well as financial forecasts;
* Directly responsible for 10 persons.

2000-2005 Chief dealer

Organize and monitoring of the Dealing room activities;

1997-2000 Dealer FX and MM

Responsible for trading on "foreign exchange" and "money market" on the inter-bank market and deals with customers;

Other skills

Clean driving licence. Licence issued 1988.

Languages

English - fluently, Russian - good

References

References are available upon request.

Some references can be found in my LinkedIn profile.

<https://www.linkedin.com/in/zapryanov/>

Concluded Projects

<http://skylog.bg> - Logistic company web site (PHP, HTML, DB)

<http://tradesignals.eu> - Trade signals forex signals - web site. (PHP, HTML, DB)

<http://kilianinvest.com> - company web site (PHP, HTML, DB)

<http://kiliantrade.com> company web site (PHP, HTML, DB)

<http://iworkinuk.com> - site for jobs in UK - (PHP, HTML, DB)

Bank for Agricultural Credit Ltd

1996-1997 Chief dealer

Coordinate and monitoring the activity of the dealing room;
Prepared commentaries about market moves (including PARI newspaper);
Prepared financial plans for increasing the profit;
Responsible for 4 persons.

1995-1996 Dealer

Responsible for trading on "foreign exchange" and "money market" on the inter-bank market and deals with clients;
Traded for bank's own account.

1994-1995 Back office - treasury department

Responsible for preparing day to day foreign exchange position.

1993-1994 Head office - international payments

Accounted international transactions, payments via SWIFT.

Bank for Agricultural Credit Ltd - Branch "Traikovich"

1993-1993 Accountant in loan department .

1993-1993 Accountant for personal accounts

1993-1993 Accountant for domestic and foreign companies

/As accountant I worked on one and the same place on rotation bases due to managers decision-anyone to be able to take the place of the other/

EDUCATION

1991 - 1995 University for National and World Economy - Sofia, Bulgaria

Major - Finance /extra-mural/

Status - Master of Economy